

Total Practice Resources SPOTLIGHT

6th Edition

January 5, 2009

Be Prepared for 2009

Spotlight Topics

Medicare Updates

Coding and Fee Schedules

Website and Services

Nutri-West/Brimhall Homecoming

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Medicare Updates

As we are just entering into 2009, it is important to check for the latest information direct from Medicare to insure that you are in alignment with their recommendations and guidelines.

A good first step is to check with your local Medicare carrier website and verify the 2009 fees as they have already been released. Update your collections and billing systems for Medicare to reflect these changes in fees. If you're not doing this, you may be losing money!

Secondly, verify your documentation and diagnosis requirements/recommendations for Medicare by viewing your 2009 Medicare Local Coverage Determination (LCD). This can be done by also viewing your local Medicare website and choosing the LCD button. For help with this, feel free to contact TPR headquarters.

Finally, remember that we are starting over with deductibles now, so be certain that front office staff is collecting the appropriate amounts from Medicare as well as all other patients.

Coding and Fee Schedules

Each year, the ChiroCode Institute issues a new ChiroCode Deskbook, completed with all of the coding changes from the previous year. This year, there have been 784 changes (added, deleted & changed definitions) in coding. Now is the time to update to the current year ChiroCode Deskbook to insure your compliance with the coding requirements and to insure that you are indeed using the most appropriate code for the service(s) you are rendering.

Fee schedule review should be done annually as well. A 2009 Zip Code Analysis can be prepared, specific to your personal practice zip code which shows average fees for individual services. Even if you aren't planning to update fee schedules, it is wise to know where your fees are among the averages in your area.

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To order a 2009 ChiroCode book and/or 2009 Zip Code Analysis, please send an e-mail request for an order form to brandy_tpr@yahoo.com.

Total Practice Resources Website and Services

The new Total Practice Resources website is up and running. Please visit us at www.totalpracticeresources.com. New information and data continues to be added to the site. There, you can view our team and our services.

NOW OFFERED THROUGH TOTAL PRACTICE RESOURCES IS A MONTHLY WEBINAR SERVICE! OUR WEBINAR TOPICS, PRESENTERS AND SCHEDULE IS LISTED ONLINE. COMING THIS JANUARY, DR. JOHN BRIMHALL PRESENTS HIS KNOWLEDGE AND EXPERTISE ON HOW HE BUILT AND MAINTAINED A MILLION DOLLAR PRACTICE!

Nutri-West/Brimhall Homecoming, January 23-25, 2009

Nutri-West/Brimhall Homecoming to be held this January 23-25. A never been done before seminar is offering a first glimpse of the new Zerona laser by Erchonia and Dr. Brimhall's weight loss protocols and much, much more!

Specific Nutritional protocols with Nutri-West Nutrition will be discussed in detail as well as individual workshops for all of the 6 Steps to Wellness and proper implementation to increase efficiency, productivity and profits.

Guest speakers for this seminar include:

Brian Eric LeCompte, MD--> Genetics

Don Bellgrau, PhD--> Immunology and prevention

Ryan Maloney, PhD --> Laser and the new Zerona lipo laser

Jay Mead, MD--> Salivary vs. blood testing, iodine/thyroid

Erin Lommen, ND--> Women's Health (PMS to Post Menopause)

Robert Ornelas, DC--> Nutri-West Nutrition and body contouring with the Zerona Laser

Lynn Toohey, PhD--> Nutritional Protocols in weight loss, detoxification & body contouring

Brimhall Wellness teaching team-->Dr. John and Dr. Brett Brimhall with team

Total Practice Resources teaching team-->Brian Anderson, DC, Bruce Carrick, DC & Brandy Beeson

This seminar has a phenomenal lineup of speakers that you won't want to miss! For more information or to register call Nutri-West 4-Life at 800-255-3292.