

Total Practice Resources

TPR Spotlight

April 2010

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Dear Doctors and Staff,

I hope this newsletter finds all of your practices doing well. There is much to report in this edition as there are some important changes underway that you will need to know about.

This edition covers important topics from Medicare and beyond, so please be sure to contact us if you should have additional questions regarding the important information that has been included in this issue.

Finally, for those of you that we saw at the San Jose seminar this past weekend, what a great seminar it was! I look forward to seeing everyone else in the up and coming seminars this year!

New Medicare Modifier in Effect April 1, 2010

GX Modifier

Effective April 1, 2010, Medicare requires the use of the new -GX modifier on all claims where a 'voluntary' ABN was issued for service.

The definition of the -GX modifier states: "Notice of Liability Issued, Voluntary Under Payer Policy"

This modifier will allow Medicare systems to automatically deny lines (using claim adjustment reason code 50) submitted with the -GX modifier and non-covered charges. Medicare systems will then assign beneficiary liability to claims automatically denied when the -GX modifier is present.

The -GX modifier CANNOT be reported on the same claim form line as any covered service by Medicare (spinal adjustments). For chiropractic purposes, this -GX modifier may frequently be found on the same line as service that also include the -GY modifier.

For additional questions, please contact Total Practice Resources or view greater description of this new modifier at

Connect with Your Peers

How the ChiroNetwork.info can help you

To best explain our new www.ChiroNetwork.info service, you will literally have to see it for yourself. There are so many features and benefits that are frequently needed in Chiropractic and Wellness practices that we don't always have access to.

ChiroNetwork is an easy to use tool that will help put the information you need, at your fingertips, at your convenience. ChiroNetwork.info was designed for both doctors and CAs in effort to help amplify practice assistance for practice growth and development.

Features such as webinars, a chat forum, statistics keeping software, important links, Frequently Asked Questions, details on current events impacting the profession and MUCH more!

Take a look at www.ChiroNetwork.info to see how this new tool can be a very important resource, time saver and educational piece for your practice!

www.ChiroNetwork.info.

Networking with Total Practice Resources

Connect with us!

As there is so much to capture our attention these days and so many ways to communicate and stay up to speed with your necessities and interests, we want to be available to you however is most convenient for you!

Due to this, you can find us, follow us and communicate with us in a variety of ways. We would love to network with you and hear from you, please visit us at any or all of the following places we can be found:

Website: www.TotalPracticeResources.com

ChiroNetwork: www.ChiroNetwork.info

Blog with us: www.TotalPracticeResources.blogspot.com

(or click the 'Blog' link on our primary website)

Find us on **FaceBook** by searching for the *Group, Total Practice Resources* or by sending a friend request to *Brandy Beeson* to connect to the group!

Follow our 'tweeting' on **Twitter** by adding *Brandy Beeson* to your follow list.

I look forward to networking with you!!

What's Happening With Medicare Fees? Fee Schedule Update

The 21% proposed Medicare Fee reduction is still on the floor to be discussed and decided by Congress. Both the House of Representatives as well as Congress have approved bills that will delay this until September, 2010.

However, they have not yet been able to bridge the gap between their two separate bills and so due to this, determination of the Medicare Fee reduction is again delayed for the 10 business days following the date of this decision. As a result of this, claims received by Medicare, dated April 1 and after, will not be processed until April 14, 2010.

It is expected that at or by this time, Congress will have made a final decision as to the reduction of Medicare fees and any new fee schedules will begin to be made available.

Please stay tuned to the ChiroNetwork and/or your local Medicare carrier for updates on this issue.

FREE SHIPPING FOR 2010 CHIROCODE DESKBOOKS!

Total Practice Resources is offering *free* shipping for all ChiroCode Deskbook orders! Approximately 200 coding changes came into effect January 1, 2010. It is absolutely vital that you are aware of those changes that impact you.

I have also prepared an outline, listing the important pages to reference, once you receive your book. This will help guide you to the most crucial portions of this year's guidelines for coding and documentation.

Also, being confident in your fees and having a resource to determine accurate fees for your area is very important. We are also offering a zip code analysis that will outline specific fee for service averages for your office zip code.

Order your book and zip code analysis today!!

2010 ChiroCode Deskbook: \$109

2010 ChiroCode Deskbook & Zip Code Fee Schedule Analysis: \$148

S & H: \$0.00

I appreciate your time and attention to this month's edition of the TPR Spotlight. Please be sure to contact TPR with any questions or to schedule time to speak with a consultant. We look forward to seeing and serving you all through out 2010.

Sincerely,

Brandy Beeson
Total Practice Resources

www.totalpracticeresources.com

(303) 242-8901

Save on Your 6 Steps Certification Fee!!

We have an amazing seminar planned for Mesa Certification, coming up in just a couple of short weeks! Seminar dates are April 14-17, 2010 in sunny Arizona. If you have not yet attended a Certification seminar and would like information on certifying or would like to certify, now is a great opportunity! Key Note speakers will be presenting, implementation, scheduling, execution and presentation of the protocol, building the need for your patients and creating a systems driven practice.

There's only a little time left so be sure to call for information or to register. You can contact Carey at 866-338-4883 and ask for the Total Practice Resources seminar discount!

Offer Expires: April 9th, 2010