

TPR Spotlight



In This Issue

[Efficient Claims Submissions](#)

[Easier Patient Collections](#)

[Hot off the Press- Red Flag Rules](#)

[Get Ready for 2010!](#)

Increase Your Claims Submission Efficiency & Get Paid Faster

A reliable and helpful insurance clearinghouse is an absolute necessity as we submit claims to insurances for processing and payment. As with any company that we work with, it is important to have a great relationship with them.

I have worked with Apex EDI for an extended period of time now & continue to be amazed at their phenomenal and very efficient

Total Practice Resources

TPR SPOTLIGHT

www.totalpracticeresources.com

e-mail: brandy_tpr@yahoo.com

contact: (303) 242-8901

Dear Doctors,

Thank you for directing your attention to this edition of the TPR Spotlight. There is so much up and coming since we are winding down for 2009 and getting ready for 2010. This newsletter and upcoming newsletters offer helpful insight with important information on how to stay ahead of the curve and be informed.

Hot off the Press -->Red Flag Rule Update

The Federal Trade Commission (FTC) Delays Implementation of Red Flag Rule...

The FTC has delayed implementation of the Red Flag Rule until June 1, 2010. Last week, the House of Representatives passed legislation that would exempt healthcare practices with 20 or fewer employees from the Red Flag Rule. The Senate has not yet taken action on this issue, but in a release on October 30, the FTC indicated they did not want to begin enforcing a regulation that Congress plans to supersede. As such, the FTC pushed back the implementation date of the regulation from November 1, 2009 to June 1, 2010.

Doctors and staff, even with this new update, it is crucial that you take proper steps to protect your patients Medical Identity. As The Red Flag Rule is enforced next year, we would all be best served to be prepared and be ahead of this curve. Additional updates will be provided to you as they become available.

customer service.
On top of this, Apex EDI has low cost services which will expedite your claims processing and payments. They have professional & advanced tracking devices for your claims submissions and can easily integrate with any practice management software. Apex EDI also offers additional services such as patient billing for efficient patient collections systems.

More information on Apex EDI can be found at www.apexedi.com.

You can also get started today with Apex EDI and take advantage of their special offer of which you will get 2 MONTHS FREE SERVICE by mentioning referral source: Total Practice Resources or Promotion code: 104.

Contact Mike Oliver with Apex EDI at (800) 840-9152 ext. 303

Make Patient Collections Easy

With **HealthCare**

2010 ChiroCode Deskbook and Fee Schedule Analysis

It's that time again! 2010 ChiroCode Deskbooks are available for order. Approximately 500 coding changes (added codes, deleted codes & changed definitions) are required to be properly implemented and used as the calendar turns to January 1st, 2010.

In addition to staying abreast of all coding requirements, you should also evaluate your standard fee schedule to insure that all of your fees are current and congruent for 2010. Total Practice resources offers a fee schedule analysis which is customized to your specific office zip code and will show the low, middle and high average of fees for specific service codes.

Shipping for these items will be in January so please order one or both of these so you can be one step closer to being fully informed and prepared for 2010.

Fees of products:

2010 ChiroCode Deskbook --> \$109

Fee Schedule Analysis --> \$49

Order both and save \$\$!

Total for both: \$148

*Total Practice Resources will pay your S&H.

To request your order form, please e-mail this request to: brandy_tpr@yahoo.com or call (303) 242-8901.

We look forward to serving you!

New webinars continue to be added to further inform and aid with training for offices in today's wellness and chiropractic practices. Please continue to utilize these webinars as some of the very best presenters for Nutri-West are sharing their insight and experience with you.

We want to hear from you! Please e-mail Total Practice Resources with your questions or hot topics with practice development.

Again, please stay tuned to upcoming editions of the TPR Spotlight as we will soon be sending out your 2010 'To Do' List so you can begin to prepare in advance for the changes up and coming in only a couple of short months.

Payment Solutions.

Learn how you can streamline your patient collections, make collecting for care easier on your staff AND on your patients. Every patient entering your office will be able to afford your services on their own budget, with the help and expertise of HealthCare Payment Solutions. For additional information, or to sign up, please call Darius @ (727) 902-7311.

As we are winding down the seminar season for 2009, we wanted to also say thank you to all of you that attended seminars through the year. As we all go into the planning and preparing stages for 2010, please watch for exciting new changes and information that will soon be brought forth in newsletters and seminars for your continued support in amplifying and perfecting your protocols, maximizing you and your staff's time, improving your patient education and compliance and much, much more.

We will begin in January with Bullet Proofing Your Practice with a mind blowing line up for guest speakers and advanced protocol developments to increase results with the knowledge and instruments that you already have and our research and preparation to help you get ahead and stay ahead of the curve with chiropractic and wellness care. This will also be a treating seminar where doctors and staff can be treated by the certified teaching team. Please keep a close watch for all of the exciting details of our kick-off seminar for 2010. For additional information on this seminar, please contact Nutri-West 4 Life directly, at (800) 255-3292.

Sincerely,

Brandy Beeson
Total Practice Resources