



TPR Spotlight

www.totalpracticeresources.com

phone: (303) 242-8901

e-mail: brandy_tpr@yahoo.com

Dear Doctors,

It's time to put the magic back into your practice! The first step in doing that is to go back to the basics and take an opportunity to evaluate your foundation. Make sure you have a solid platform in order to build and continue to build a sound structure with your practice. Meet with your team and get back in touch with your purpose for being there. What you all have is not just a job, but a purpose and you have a unique ability to make a positive change in the lives of many, many people. So....read on and learn some of the necessary steps that must be taken to allow you to build momentum for better efficiency, productivity, patient results and practice profits.

Wishing you Optimum results in a phenomenal practice,

The Team @ Total Practice Resources

DMAIC Concepts

I learned about the DMAIC Concept on a recent flight that I was on. The person that told me about it actually was an inspector for appliances and he told me how he uses the DMAIC with his work. I immediately saw the benefit to this can have to all other business and so began working to translate the definitions to fit with

In This Issue

[DMAIC Concepts](#)

[Webinar Specials](#)

[What's Your Legacy?](#)

Quick Links

www.nutriwest.com

www.apexedi.com

www.brimhall.com

FREE WEBINAR

Now available... Dr. John Brimhall presents 'Nutri-West's Total Nutrition' with important details to help with nutritional recommendations and patient care. This webinar to be offered completely for FREE!

Additionally, free access to all of the TPR webinars is offered to the current TPR clients.

You can receive an extra 35% off of the original webinar price for one select webinar of your choice by scheduling

Chiropractic/Wellness. Since then, I have been excited to share this with all of you.

Since this is such a powerful concept, I will soon be recording a detailed audio/video presentation as a webinar with in-depth detail describing exactly how the DMAIC can be used to improve and streamline each and every office that utilizes the system.

Define: Make note of all systems and procedures that have a lack of efficiency or breakdown.

Measure: Look for lost time in systems, additional steps being taken for accomplishment of duties & evaluate your training systems.

Analyze: Is the doctor able to monitor systems, are systems organized and tasks completed regularly? Is everyone working together as a team?

Improve: Decide what training/continued-ed is needed. Set action steps and goal dates into place. Delegate.

Control: Schedule training and meetings, review and monitor progress to maintain consistency. Be clear on policies & procedures (every office should have manuals!)

As you can see already, the DMAIC Concept can be used immediately in all areas of your practice and aid in the building, development, correction and streamlining in your practice.

To learn more about this and how to implement this process into your practice, watch for upcoming webinars and utilize the help Total Practice Resources. We are ready to put the magic back into your practice...*are you?*

a pay-per-call of at least one hour with one of the Total Practice Resources consultants.

To view the free webinar and to take a look at the entire webinar list, visit the Total Practice Resources website.

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What's Your Legacy?

For those of you that attended the Brimhall Certification Seminar in Mesa recently, you know what a phenomenal experience it was. This seminar was one like no other, that closed the weekend with another group of certified doctors.

The theme for the seminar this year was the *Legacy*. Dr. Brimhall asked each of the attendees what legacy they'd like to leave. We all have a unique opportunity to make a huge impact and change the lives of the people we encounter. So, if you haven't thought about it before, think of people like Michael Jordan, Hippocrates, Johnny Cash, Princess Diana, Oprah Winfrey and other people you know of who have left a profound impression, changed lives and have been a role model & continue to do so, to unlimited numbers of people.

One of the quotations that we reflected upon at the seminar was: "**Ordinary people don't spend time on the extra mile. But...whoever said YOU were ordinary?**"

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Brandy Beeson

Total Practice Resources